savills investment

EUR2bn+ of capital available for Europe 2021

Pan European requirements with a Core / Core plus profile:

Logistics

Lot sizes €15-€200m

Distribution centres / cross-dock, single and multi-tenant in Germany, Nordics, France, BeNeLux, Italy, Poland, Spain, Ireland and UK.

Grocery retail

Lot sizes €20m-€75m, up to €250m portfolios Supermarkets, food-anchored retail parks and clusters, town centre supermarkets with other ancillary uses above. Western European economies, dominant operators, leases 10yrs

Offices

Lot sizes €15m-€200m CBD offices in Germany, UK, Italy, Spain, France, BeNeLux, Nordics and Poland.

Retail

Lot sizes €15m-€100m

Retail parks, retail warehouse and neighbourhood centres, in Germany, UK, Italy, Spain, France, BeNeLux and Nordics.

Country/region focused requirements:

Belgium, France and Luxembourg

Lot sizes €30-€200m CBD office and mixed-use assets.

Logistics, urban logistics, light industrial

Grocery retail: supermarkets, food-anchored retail parks and clusters, town centre supermarkets with ancillary uses above

Germany

Lot sizes €15-€250m

Office: A-cities and grade A-quality in selected B&C-cities Logistics: distribution centres, urban / last mile and light industrial Retail: retail parks, retail warehouse, neighbourhood centres, supermarket portfolios

Italy

Lot sizes €20m-€200m

Prime logistics and CBD offices in Milan and Rome.

Supermarkets, retail parks, grocery retail and neighbourhood centres Stabilized senior housings, private clinics and medical laboratories.

Value-add profile

Logistic properties and residential projects.

Netherlands

Lot sizes €15-€150m

Logistics, urban logistics, light industrial

Offices in four main cities: Amsterdam, Rotterdam, The Hague and Utrecht, and strategically located offices in the other cities

Grocery retail: supermarkets, food-anchored retail parks and clusters, town centre supermarkets with ancillary uses above

Poland

Lot sizes €30-€120m Core offices Warsaw PRS Prime BTS / urban logistics / last mile / distribution centres

Nordic Region

Lot sizes €20-€70m

Dominant retail warehouse in capital and regional cities of the Nordics. Grocery retail: supermarkets, food-anchored retail parks and clusters, town centre supermarkets with ancillary uses above

Logistic properties in established locations, shorter lease terms are acceptable.

Portugal

Lot sizes €15-€200m Supermarkets, retail parks, grocery retail and neighbourhood centres Logistic properties with WAULT 3+ years Prime office buildings with WAULT 3+ years

Spain

Lot sizes €15-€200m

Supermarkets, retail parks, grocery retail and neighbourhood centres Logistic properties incl. Forward Funding when pre-let Office buildings incl. Forward Funding when pre-let

Value-add profile

Office refurbishment projects in Madrid and Barcelona Residential projects in the top 5 cities in Spain Retail and logistic value-add assets and projects

UK

Lot sizes £10-£250m+ Central London and Regional offices Prime logistic: distribution centres / multi-tenant estates / light industrial Lot sizes £10-£150m Alternatives: PSBA, PRS, healthcare, senior housing Lot sizes: £15-£100m Retail warehouse / neighbourhood schemes and foodstores

Belgium, France and Luxembourg

Bianca Boué-Smeltink +33 6 8258 9970 bianca.boue@savillsim.com

Austria and Germany

Sönke Ezell +49 (0) 69 27299 1800 soenke.ezell@savillsim.de

Italy

Massimo Morlotti +39 02 36 00 6732 massimo.morlotti@savillsim.com

Nordics

Peter Broström +46 73 047 41 00 peter.brostrom@savillsim.com Lisen Heijbel

cristiano.ronchi@savillsim.com

Pierre Escande

Birte Fischer

Cristiano Ronchi

Chloé Mathieu

+34 699 98 61 22

+39 02 36 00 6709

+33 (0) 1 70 71 28 10

+49 (0) 40 32 04 59 03

birte.fischer@savillsim.com

pierre.escande@savillsim.com

Tim Ulrich +49 (0) 40 32 04 59 02

tim.ulrich@savillsim.com

frederic.vernier@savillsim.com

Carolina von Groddeck

Netherlands

Frédéric Vernier

+33 (0) 1 70 71 28 12

Marcel Fleminks +31 61 611 2233 marcel.fleminks@savillsim.com

Poland

Michael Reinmuth

+34 608 72 88 32

Marc Gonzalvez

+44 (0) 7968 553 393

Piotr Trzcinski +48 664 413 299 piotr.trzcinski@savillsim.com

michael.reinmuth@savillsim.com

marc.gonzalvez@savillsim.com

+49 (0) 69 27299 1580 carolina.groddeck@savillsim.de

Laurent Vouin

+33 (0) 1 70 71 28 14

laurent.vouin@savillsim.com

Edgar Hertog +31 61 633 2211 edgar.hertog@savillsim.com

Fernando Ramírez de Haro

fernando.ramirez@savillsim.com

+34 667 40 33 55

+44 (0) 7900 431 001

ian.jones@savillsim.com

lan Jones

+46 73 349 87 07 lisen.heijbel@savillsim.com

Spain

Maurice Kelly +34 677 93 75 03 maurice.kelly@savillsim.com

Pan-Europe/UK

Jon Crossfield +44 (0) 7870 555 786 jon.crossfield@savillsim.com

Alistair Ennever +44 (0) 7870 183 498 alistair.ennever@savillsim.com

chloe.mathieu@savillsim.com

Example transactions during 2020



Lombardy Italy

Description: Two stabilized, accredited and operating nursing homes in the Lombardy region, operated by Korian, an industry leader player, based on a lease with 15 years unexpired terms. The deal was sourced off-market.



Brussels Belgium

Description: HQ office located at the fringe of Brussels North and CBD, fully let to Euroclear on a 12 years unexpired term. Triple net lease. Restrained tender offer process

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Venray Netherlands

Description: Sale and leaseback acquisition of a distribution centre located in an established logistics hub in Venray, sub-market of Limburg, located close to the German border with strong supporting infrastructure. Triple Net Lease to a financially very strong party (Cordstrap B.V.) with a WALT of 15 years fixed.



Denmark

Description: Sale and leaseback of 44 freehold supermarkets across Denmark.

Source: SavillsIM

